



HOTSHEET

August 2009

"With the current volatility in the market, we decided to pre-fund our liability through the PARS/Union Bank OPEB Trust. The flexibility offered with regards to their investment selection was perfect for us and we are able to change our selection when the market improves."

*-Denise Gordon
Court Executive Officer
Superior Court of CA, County of Sonoma*

6 NEW SPECIAL DISTRICTS ADOPT THE PARS OPEB TRUST!



Coastside Fire Protection District



As many of you are now aware, GASB Statement 45 requires all government agencies offering post-retirement health benefits to record them on their financial statements. These liabilities may be offset by pre-funding into an irrevocable trust.

For the past 15 years, PARS together with Union Bank, has developed and administered a GASB 45 Trust to provide public agencies an investment vehicle with which to manage their OPEB liabilities.

Many agencies are now choosing a GASB 45 Trust provider in order to begin pre-funding their retiree health liabilities. Recently, 6 new special district boards have approved the establishment of a GASB 45 Trust with PARS to pre-fund annual contributions. *PARS and Union Bank established the trust in order to allow agencies to invest these assets in a diversified portfolio that will lower their costs significantly.*

Here is what 2 new clients are saying about the PARS OPEB Trust Program:

*"Pre-funding the District's retiree health liability is a high priority to our Board of Directors and District employees. By placing our ARC in an Irrevocable Trust, not only is the District compliant with GASB 45, but in allying ourselves with PARS, we feel that we are maximizing our ability to ensure that we will be able to fund this OPEB when our employees retire. **Choosing PARS gives us the attention, flexibility, and convenience a smaller District like ours could not achieve elsewhere.**"*

*-Jeffrey Meyer, Finance Director
Calaveras County Water District*

"What sets the PARS/Union Bank OPEB Trust program apart from the rest is that it is a comprehensive plan that eliminates many burdens for the District. It avoids the necessity of the District coordinating the work of setting up a separate trust. Also, the plan documents are all prepared for the District's counsel review and approval. The District has an established relationship with Union Bank and once we heard that they were partnered with PARS for this plan, we felt confident that we would receive the necessary services required to make this program a success."

*-Randy Fick, Chief Financial Officer
Orange County Water District*

FOR MORE INFORMATION ON HOW PARS CAN ASSIST YOUR AGENCY, CONTACT:

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VISIT PARS ONLINE WWW.PARS.ORG

SPECIAL DISTRICTS ADVANTAGES THROUGH PRE-FUNDING WITH PARS/UNION BANK

- Only "Endorsed Affiliate" chosen by CSDA for OPEB Trust services
- Successful track record of Post Retirement Health Trust administration for 15 years
- IRS-approved Section 115 OPEB Trust
- High level of personal service (as little or as much as you want)
- Highest level of fiduciary protection
- Streamlined implementation process
- Termination and trust-to-trust transfer possible with 90-day notice

THE PARS TRUST ADVANTAGE

Pre-funding retiree health obligations is an important issue for special districts. Many agencies are now following these districts and taking this proactive approach for the fiscal management of their employee benefits. Like them, you should turn to an expert to properly implement retiree health funding - PARS.

PARS set out 15 years ago to carefully and thoroughly develop a program to support public agencies as they confronted their OPEB liabilities. Anticipating the need for a one-stop solution, PARS created the PARS Multiple-Employer Section 115 Trust which, in 2007, received an IRS Private Letter Ruling (PLR) safeguarding the assets from taxation.

PARS is a leader in the design and administration of retirement plans and multiple-employer trusts. PARS has been administering post-retirement healthcare funding programs since 1994, which makes us uniquely qualified to administer *your plan*. The program is designed with public agencies in mind as a comprehensive trust solution that will assist with the requirements of GASB 45.

Contact us today to see how PARS can help your agency.

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The contents of this publication reflect PARS' understanding of the facts.

Before taking any action based on this information,

we recommend that you consult professional advisors regarding your agency's specific objectives and circumstances.

PARS also offers:

Alternate Retirement Plans (ARS)

A cost-saving alternative to Social Security for part-time, seasonal and temporary (PST) employees.

Retirement Enhancement Plans (REP)

Gives agencies the ability to locally design and implement an ongoing retirement plan that complements existing state retirement plans.

Contact PARS today!

800.540.6369 x 116 or 128

www.pars.org



Making retirement work for you.

PARS

PUBLIC AGENCY RETIREMENT SERVICES



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